Business Growth & Solutions Architects

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Our mission is: to get businesses to TRANSFORM to operate more EFFICIENTLY because it ensures business SUSTAINABILITY and EXPONENTIAL GROWTH!

Presentation Contents

1. Example of our products and services
   i. Startups
   ii. Businesses in trouble or experiencing slow growth
   iii. Business expanding

2. Our Business model

3. Summary

4. Closing

Who do we assist 1 – Startup companies

Founder Issues or concerns:

- ✓ **Is our dream realistic**
- ✓ **What is the real demand out there**
- ✓ **What services are we going to provide**
- ✓ **How will get funding**
- ✓ **Will it make money**
- ✓ **How will we fund our business**
- ✓ **How are we going to find clients**
- ✓ **How are we going to structure our business etc.**

Our services:

Prepare Funding Ready Business Plan

Lead approved business plan establishment to ensure well functioning growing business
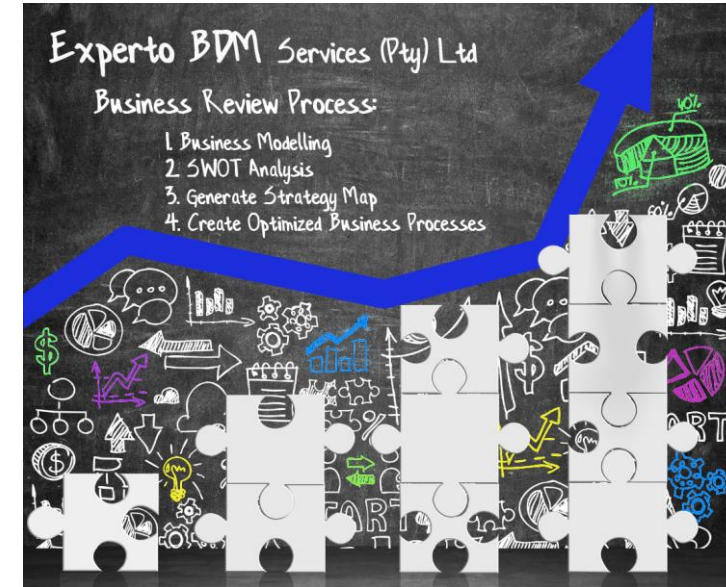

EXPERTO
BUSINESS
DEVELOPMENT

Who do we assist 2 – Struggling companies

Our services:

Leadership Issues or concerns

- ✓ Lost more clients
- ✓ Cashflow and revenue is bad
- ✓ We must save costs immediately
- ✓ Low productivity and
- ✓ Conversion of leads into clients low
- ✓ We cannot afford ……….
- ✓ We reduce reduce our prices to stay competitive
- ✓ Should we close the business etc.

Lead business recovery implementation to ensure sustainable & growing business

Who do we assist 3 – Expanding Companies

Our services:

Perform business readiness assessment

Board members Issues or concerns

- ✓ **How do we empower the workforce**
- ✓ **How do we best utilize resources**
- ✓ **How do we stay competitive**
- ✓ **How do we improve customer experience**
- ✓ **How do expand to become global**
- ✓ **How do we keep steady customer base growing**
- ✓ **Should we get bigger office etc.**

Implement Pre-configured Advanced Digital Solution to enable future growth

Experto BDM Services – Business Model

Value-added Reseller for Aligné Workplace Solution →

← Business Engineering and Technology Skills

Consulting Services Model

- Business plan from R 6500.00
- Business Review from R 6500.00

- Business Consulting hourly rate from R750.00
- Project management hourly rate from R 850.00

Digital Solutions Model

- Business readiness assessment R 7500.00
- Product subscriptions cost including maintenance and technical support (on demand)

- Business Consulting hourly rate from R750.00
- Functional support hourly rate from R 750.00
- Project management hourly rate from R 850.00

What is Aligné Workplace SaaS Product

Product includes:
- Full Customer Relationship Management Tool
- Quality and workflow enabled Project Management Tool
- Task Timesheet Management Module
- Task expenses and control management Module
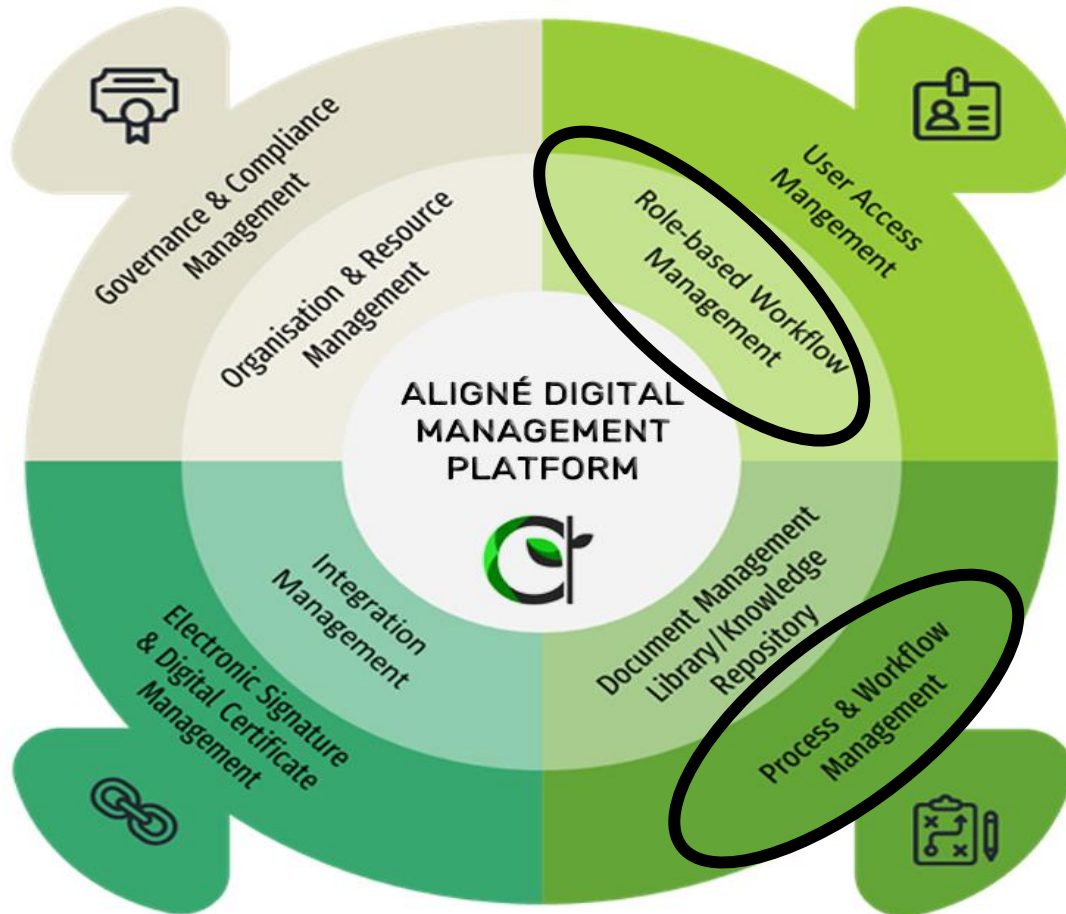- Resource Management Module

Total compliance to International Standards

6-12 months Subscription licenses range from **R240.00** pm to **R320.00** pm depending on the complexity of the ready configured solution

$ 13.20   € 12.20 at todays exchange rate

Comparative International basic products:

$ 25.00   € 22.00 at todays exchange rate

Available Digital Solutions

Law Office Management
Streamline your Law Office Tasks Efficiently

FACILITY MANAGEMENT

SME
Lepharo

ACCREDITATION Status
sanas
South African National
Accreditation System

Work in progress

COMPLIANCE RISK
COMPLIANCE RISK MANAGEMENT

TRANSITION FROM
PROJECT MANAGEMENT TO PROGRAM MANAGEMENT

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EXPERTO
BUSINESS
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In summary what is in it for you?

THANK YOU FOR WATCHING MY PRESENTATION

**Now book a free
30-minutes meeting
and get a Risk Management
Profile in MS Excel or
Google Sheets afterwards!**

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