



BUSINESS PROFILE

OF

TNM Group Training and Consulting (Pty)Ltd

“Competitive.Sustainable.Growth”

CONTACT DETAILS

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Business Details

TnM Group Training and Consulting (Pty) Ltd is a registered Company.

Company registration	2015/265748/07
Tax Reference No	9427060182
Contact persons Designation	Mr. Katlego Raphuthi Managing Director katlego.raphuthi@gmail.com
	 Katlego Raphuthi
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Website	http://www.tnm-group.co.za

1.Executive Summary

TnM Group Training and Consulting (Pty) Ltd is a 100% black owned and managed business initiative. It was established and registered as a Private Company in 2015. It is owned by Mr KKK Raphuthi who is also the Managing Director of the company. Our organisation is committed to the principles of Broad Based Black Economic Empowerment Act (BBBEEA), Employment Equity Act (EEA) and Affirmative Action initiatives as enshrined and legislated in the South African Government's prescripts.

The organisation boasts of professional, technical and specialist expertise to carry out projects of any magnitude. We will empower the youth, woman and people with disabilities in an effort to encourage socio-economic development and stimulate job opportunities by creating employment and skills development.

Our company has 3 key focus areas/divisions of operations, namely business training & development, business events, and management of independent Trainers and Freelance Service Providers.

We have identified key skills and competencies necessary to successfully run the business that includes but not limited to; processing, quality control, management, financial, sales and marketing skills. We will outsource the services of an Accountant for accounting services and a lawyer for legal services. The Managing Director will oversee the financial management, sales and marketing of the business.

2. Vision and Mission

Vision

To become one of the leading and innovative entities in our respective industries, focusing on building mutually beneficial relationships and leveraging on collective expertise, long lasting partnership with all stakeholders.

Mission

To be the most reliable and effective business in the market and develop a long term client relationship of trust and confidentiality and strengthen our commitment to sustainable growth.

Objectives

- ❖ To recruit, train, retain and equip the best people with the necessary skills and tools that will enable them to reach their fullest potential in the execution of their duties.
- ❖ To consolidate and improve profitability without compromising quality of service.
- ❖ To contribute to the economic growth, unemployment and poverty alleviation by creating a viable and sustainable leading world class business concern.

Slogan

- ❖ *“Competitive.Sustainable.Growth.”*

Values

- ❖ **Professionalism**
- ❖ **Accountability**
- ❖ **Passion**
- ❖ **Service**

All these shall be achieved through: **Enthusiasm – Synergy – Innovation – Integrity – Flexibility** by all associates/partners of **TnM Group Training and Consulting (Pty)Ltd.**

Stakeholders

- ❖ Clients
- ❖ Government – Local, Provincial, National
- ❖ Communities
- ❖ Strategic Partners
- ❖ Employees
- ❖ Professional Bodies

Key Personnel

- Mr Katlego Raphuthi who is the managing director of the organization Katlego Raphuthi is a business facilitator, business mentor and business development consultant. I have a N. DP Cost and Management Accounting and holds various business qualifications. I have a banking background and experience in business and financial industry. I am a Small Business Development Agency (SEDA) approved facilitator and has facilitated various business workshops/trainings for (SEDA). I have successfully managed Supplier and Enterprise Development (SED) projects doing work in the Mining Industry.
- My expertise lies in business coaching, mentoring, facilitation, training, business diagnostic assessments, monitoring and evaluation, Financial and Project Management and turnaround strategy. Some of my best strengths and attributes are Patience, business insights and leadership. I am inspired by Entrepreneurship and passionate about Business development. As a coach and mentor, I work in consultation with my clients to achieve agreed goals and commit fully to the development and fulfilment of agreed goals. In addition to coaching and Mentorship, I do business facilitation/training and business development.
- I have won various awards from mathematics to sales. I believe in sound business values, morals and ethical standards.



Membership No. **8047**

Achievements and competencies

He also has extensive knowledge on the following key aspects:

- Business Facilitation and Development
- Coaching and Mentorship
- Business Diagnostic Assessment
- Business Monitoring and Evaluation Assessment
- Financial and Project Management
- Leadership and Strategic Planning
- Business Operations Management

Tertiary Qualification

Institution : Tshwane University of Technology
Certificate : National diploma in cost and management accounting.
Year : 2003

Short Courses

Course Name	Institution
Frontline Academy for Sales Consultants	ABSA Training and Development Academy
'Start Up one' training for Start-up Businesses	SEDA
Entrepreneur Business Start-up Model	SMTDC and Durban University Technology
NPO Governance Workshop	GAD
Effective Financial Management	IBA
Train the Trainer	SEDA
Coaching and Mentoring	Kwelanga Training
Facilitate Learning using a variety of given methodologies	Productivity SA and SEDA
Community Retail Development Programme	W&RSETA
Master In-Demand Professional Soft Skills	LinkedIn

Operational Activities and Core Business

Business Description

The Company has three core business divisions, namely

1. Business Consulting Services
2. Business Events
3. Training

The Company also has three special projects, namely

1. Small Business Success Summit (SBSS)
2. Youth Educational and Entrepreneurial Programme (YEEP)
3. Financial Literacy Workshops (FinLit)



Our business operations and expertise

1. Business Training and Development Services

We specialise in providing a turn-key professional services to our clients in all the following key focus areas:

- Enterprise & Supplier Development
- Business Training, Coaching and Mentorship
- Business Diagnostic Assessment
- Business Monitoring and Evaluation Assessment
- Project Management
- Financial Literacy

2. Business Events

Conceptualising and hosting of:

- Seminars
- Workshops
- Expos/Exhibitions

3. Training

Management of independent Trainers and Freelance Service Providers:

- Facilitators
- Assessors
- Moderators
- Trainers

Broad Based Black Economic Empowerment, Affirmative Action and Employment Equity Status

TnM Group Training and Consulting (Pty) Ltd is a 100% black owned organisation which is committed to the principles of Broad Based Black Economic Empowerment Act (BBBEEA), Employment Equity Act (EEA) and Affirmative Action initiatives as enshrined and legislated in the South African Government's prescripts.

B-BBEE Status

EME-LEVEL 1 CONTRIBUTOR

Projects Implemented

We have managed and implemented the following projects:

- **ASSMANG BEESHOEK MINE** –Skills Development Training, Business Diagnostic Assessments and Business Monitoring & Evaluation.
- **TSHIPI ENTLE MINE** –Skills Development Training
- **SEDA-** Business Skills Development Training
- **Sanparks-** Skills Development Training

Conclusion

To this end, **TnM Group Training and Consulting (Pty) Ltd** with its highly competent leadership and management team has the relevant expert skills; talents and experience to sustain and grow the business. We will always strive to attract motivated professionals and staffs from their diverse specialist fields assist us in providing superior professional service. These skills combination and expertise are geared at providing just-in-time, real and quality solutions to our diverse customer/client base.

Our Projects and Strategic Partners

